

“ Patients would rather pay your clinic or hospital (the people who are healing them), than ever pay any collection agency. So, we always instruct patients to pay your medical facility directly. ”

Our process *nearly eliminates* patient complaints.

Patients prefer working with people who are healing them, rather than strangers. It's a natural instinct. Our process flows your patients' human nature in your favor, by having them pay you directly. This increases your collections success rate — and enhances patient relations.

We work as an extension of your staff; consulting with patients and making arrangements with them to pay you. If you wish, patients can also make arrangements directly with your office. You also set any payment plan guidelines for your patients.

Our collection operators are not paid on commission, rather they're salaried. This eliminates pressure so often related to contingency-based collections; pressure which translates to how your patients are treated.

Our job becomes one of simply locating and motivating patients and making arrangements with them to pay you.

Additionally, we combine balances for patients within a given month. Patients prefer to have their balances combined, because it's easier to understand and manage payments on one bill, rather than several. Your staff has database access to itemize combined balances, and see when payments were made, when answering patient questions.

You only pay a small flat fee of a few dollars per billing code submitted (with no other fees).

Our process nearly eliminates patient complaints over collections. As a CEO of a rural hospital recently said, “*You've completely improved our public relations!*”

We Guarantee Our Results
Ask for more details when
you call today (800) 441-6005



• **ACCESS TO CRYSTAL CLEAR COLLECTIONS REPORTING**

Administrators can pull reports on an individual, as well as a macro level for all your accounts. You also have access to see all our internal notes for any account, including our notes from phone conversations with your patients.

• **DISCOVER ANY MISSED INSURANCE REIMBURSEMENTS**

Our first letter is an Audit letter. It brings missed third-party payor claims to the surface rapidly. When patients receive a collection agency letter asking if a balance should have been covered by insurance, we've found they respond swiftly. Patients, who may ignore other billing notices, move quickly when faced with credit reporting over a balance they believe should have been covered by insurance.

Using our service early on helps ensure you maximize third-party payor reimbursements.

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Be sure and download our Hospital 'Welcoming Package' for more details on our Harmonious Collections process at:

HarmoniousMedicalCollections.org

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Harmonious Medical Collections
Collects More Money without Upsetting Patients



o: (800) 441-6005
f: (206) 333-1857

HarmoniousMedicalCollections.org

Harmonious Medical Collections



HarmoniousMedicalCollections.org

Harmonious Medical Collections
Restores Patient Relations

Nearly Eliminates Patient Complaints

and as much as triples recovery of patient balances



We Work as an Extension of Your Staff, Counseling Patients and Making Arrangements with Them to Pay Your Hospital or Clinic Directly

We use every available option to establish communication with patients

